



January 26, 2017

## Letter of Recommendation

We looked at a number of companies to complete our lighting retrofit program, we decided to partner with Outdoor Lumination because of their professionalism, promptness, presentation of information, cost justification, analysis skills and knowledge of their industry. They were humble and sincere in their presentation rigorous with their quote and were the most cost effective of all the companies that quoted on our job.

*The installation crew was prompt, pleasant to work with and very dedicated to their job, our project was completed very quickly as the crew arrived early and worked late into the evening. We were very satisfied with their workmanship to the point that I will consider having them quote on other electrical jobs as they become available.*

*We are very pleased with the new lights so far, very efficient and present a clean bright look, our employee's immediately noticed the difference and commented how safe they feel because of the brightness of the property*

*This project was well managed by Greg and his team from the very start they basically presented and delivered a total turnkey solution. All we had to do was register for the incentive program from there it was hands off until we generated the invoice for the rebate. In today's world where everyone is busy running their business I think this is one of their strongest features that they bring to the table.*

*It's simple once we signed up with Outdoor Lumination they did all the work, they followed the entire project, provide feedback and kept us in the loop every step of the way until we received our incentive cheque.*

*It is a pleasure to recommend this company to anyone looking to undertake a retrofit program.*

Regards,

Ben Jardine

Operations Manager